

# **EMPOWER SERVICES**

Census Growth for New Hospice Provider Through Partnership & Administrative Support

Empower is an organization dedicated to assisting companies with one of their most valuable assets – their workforce. Empower leverages decades of experience to consult with leading agencies on best practices in the healthcare industry and prides itself on its collaborative, detailed, and creative approaches. The team's passion for helping companies reach their highest potential and stay innovative and relevant in an ever-changing economy is demonstrated daily.

### PROBLEM

Launching a new hospice location is challenging, and as our partners knew, requires significant resources to get right.

Their team understood the importance of properly managing all the administrative aspects of the business, but they were unsure how to successfully juggle these processes while staying dedicated to the patients and families in their care.

## WORKAROUND

Empower Services collaborated with this partner from day one, creating a comprehensive plan to assist with financial, compliance, and staffrelated administration. The hospice team quickly felt the benefits.

"Empower reacts to our needs in a way that doesn't hold up patient care, billing, etc. and allows us to bond with our patient families while providing care focused on quality of life. You have a relationship with the people you're working with - it's not a call center."

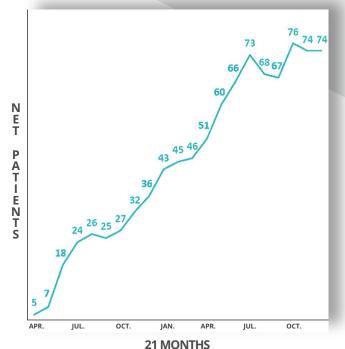
# RESULTS

### Census Growth over 21 Months Adds Nearly 70 Patients to New Hospice Location

Partnering with Empower from its inception allowed this team to take full advantage of the numerous opportunities to grow and succeed.

By outsourcing their recruiting, payroll processing, compliance needs, and other administrative functions to Empower, the hospice team had time and resources to not only provide high-quality care to existing patients, but also help even more families by adding steadily to their monthly census.

With Empower only a call, email, or text message away, the hospice team had - and continues to have - the support they need to grow and manage a care program that remains focused on helping their community through a crucial time in life's journey.



#### **MEET OUR PARTNER**

As an organization with decades of experience providing hospice and bereavement and grief support to communities across Texas and Georgia, Remarkable Hospice is a leader in patient care. In fact, their primary focus is delivering holistic and compassionate care for patients and supporting patient families during a time it's needed most.

The decision to partner with Empower to launch their new location was made with this focus at the forefront. With Empower on hand to manage the day-to-day administrative burdens, the team was available to immediately expand access to Remarkable care in the surrounding community.

"We are experts in caring for patients with complex illnesses, and we're often recognized by our peers for our compassion and empathy. Remarkable care — it's our specialty."



#### HOME HEALTH & HOSPICE CONSULTING SERVICES

to Empower Your Business

- > REVENUE CYCLE MANAGEMENT
- CUSTOMIZED BUSINESS INTELLIGENCE AUTOMATION AND REPORTING
- > FLEET MANAGEMENT
- > CENSUS GROWTH
- > LICENSURE & COMPLIANCE
- > HR & EMPLOYEE RELATIONS SUPPORT
- > AND MUCH MORE

# **CONTACT US**

Let Empower Services help you get back to the reason you're in business.

Contact us today to get started: empowersvc.com/contact-cs

*Your* business is *our* business.

